

**Specialists in Quality Lubricants** 

# General Manufacturing Lubricants

Hydraulic Oils

Gear Oils







Grease





Shell Lubricants Authorised Distributor

## Lubricants & Grease for use in Manufacturing Machinery



# Shell **TellUS** - Hydraulic Fluids

Designed to work even under the most severe conditions. Available in a range of options including the latest synthetic, ashless technology, that are designed to help extend pump life.

#### **OEM Approvals:**

Komatsu, Denison Hydraulics, Eaton (Vickers), Cincinnati Machine & Bosch Rexroth

## Shell - Air Compressor Oils

Shell Corena is the primary air compressor product brand with applications across all B2B sectors and customers.

OEM Approvals: Inc ABB IS

Industry Standard: ISO 6743-3A

## Shell Omala - Industrial Gear Oils

Offers protection across a wide range of applications: from the extreme-pressure rolling contacts in spur gears to the sliding contacts in worm gears.

#### **OEM Approvals:**

David Brown, Gamesa, Bonfiglioli, ArcelorMittal, GE & Cincinnati Machine

## Gadus - Grease

High technology greases designed to give optimum performance for grease lubrication in industrial bearings



### Maximising Productivity & Reducing Costs



#### Providing efficiency and protection:

Every part of your machine or process has been meticulously engineered, so you want to be sure that you choose a lubricant that has been designed to ensure that your equipment is well protected and works efficiently.

Using the correct Lubricant can help to reduce maintenance costs, reduce operational costs and increase the service life and productivity of your equipment

#### Lubricants designed to add value:

#### **Wear Protection**

Helps limit wear and corrosion to guard against breakdowns

#### Longer Oil Life

The longer an oils life, the less fluid maintenance your equipment requires so it can continue to operate without interruption

#### Maintain system efficiency

Helping your equipment to operate under higher stresses for longer

### First Class Technical & Product Support



#### **Technical Support and Advice:**

Our experienced lubricants specialists are fully trained to provide in-depth technical and product support. Helping you to maximise the benefits from your lubricants, including product recommendations, application guidance as well as advice on lubricant best practices.

#### Fluid Management Service:

We can provide lubricant and coolant management services to maximise the productivity and cost benefits, including:

- Site Surveys: Reducing complexity and improving control.
- Safety: Health and Environment advice and support.
- **Technical support**: ensuring that correct fluid technology is adopted.

#### **Technical Datasheets:**

We can provide Material Safety Datasheets (MSDS) and Technical Datasheets (TDS) for all of the lubricant products we supply.

#### **Oil Condition Reports:**

Ensure your equipment and lubricants are in optimum working order through our oil condition monitoring service. The service could help you save money and time by identifying potential oil or equipment failures before they become critical.

## Lubricants - Small Cost, Big Impact







Compressor Oils





Effective lubrication can help companies reduce the total cost of ownership (TCO) through lower maintenance costs, reduced unplanned downtime, and productivity improvements.

This study commissioned by Shell Lubricants and conducted by independent research firm Edelman Intelligence, polled 493 decision-makers in the manufacturing industry in eight countries (Brazil, Canada, China, Germany, India, Russia, the UK and the US) from November to December 2015

- Total Cost of Ownership (TCO) is defined by Shell Lubricants as the total amount spent on industrial equipment, Including cost of acquisition and operation over its entire working life, including costs of lost production during equipment downtime
- 2. 2. Potential impact calculated based on Shell Lubricants site surveys with customers.
- 3. Recommended procedures are delivery and storage, oil change, oil dispensing systems, efficient grease lubrication systems, oil analysis and training employees in lubricant selection or management.
- 4. 4. \$ figure based on converting local currency into equivalent \$ amount

- 6 in 10 companies are unclear how lubrication can influence unplanned downtime or equipment availability
- In reality lubricants can impact up to 30% of maintenance budget
- Only 1 in 4 have all the correct lubrication management procedures in place
- 20% believe unplanned equipment shutdowns due to their incorrect lubricant selection and/or management have cost their business \$250,000 or more.

Contact us!

### **A Truly National Lubricant Business**



#### About the Gleaner Family:

Gleaner Oils alongside Silgo Lubricants specialise in supplying quality lubricants and grease, providing a truly national Silgo Lubricants have over 30 years' lubricants service. experience as a dedicated lubricants specialist. Gleaner Oils has over 60 years' industry experience as a fuel distribution company supplying oil, lubricants and grease.

Together we offer a comprehensive range of products, blended to the highest standard of excellence. We can provide lubricants from some of the world's largest manufacturers of lubricants and grease. All the while backed up by our first class technical support, excellent delivery and customer service.

#### **Reliable Delivery Across the UK:**

To ensure your business operates smoothly, we provide a reliable delivery service across the UK. Our national network ensures we are able to fulfil orders across the UK. Through our depots, warehouses and distributors across the country we have the infrastructure in place to support your business and provide a consistent delivery service .

> Contact us! 🔁 Lubricants@gleaner.co.uk 🛛 01343 557 478





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